

Industries Receiving Letters, Ranked by Number of Letters Sent, Top 10%

| <i>Industry</i> | <i>Percentile</i> | <i>NAICS</i> | <i># of letters sent</i> |
|------------------------------------------------------------------|-------------------|--------------|--------------------------|
| Nursing Care Facilities | 100 | 623110 | 2291 |
| Home Centers | 99 | 444110 | 1065 |
| Plumbing, Heating, and Air-Conditioning Contractors | 99 | 238220 | 362 |
| Continuing Care Retirement Communities | 99 | 623311 | 342 |
| General Warehousing and Storage | 99 | 493110 | 262 |
| General Freight Trucking, Long-Distance, Truckload | 99 | 484121 | 261 |
| All Other Plastics Product Manufacturing | 99 | 326199 | 239 |
| Lumber, Plywood, Millwork, and Wood Panel Merchant Wholesalers | 98 | 423310 | 232 |
| Electrical Contractors and Other Wiring Installation Contractors | 98 | 238210 | 229 |
| Beer and Ale Merchant Wholesalers | 98 | 424810 | 216 |
| Fabricated Structural Metal Manufacturing | 98 | 332312 | 200 |
| Commercial and Institutional Building Construction | 98 | 236220 | 193 |
| Other Grocery and Related Products Merchant Wholesalers | 98 | 424490 | 163 |
| Soft Drink Manufacturing | 97 | 312111 | 152 |
| Metal Service Centers and Other Metal Merchant Wholesalers | 97 | 423510 | 140 |
| General Line Grocery Merchant Wholesalers | 97 | 424410 | 138 |
| Sheet Metal Work Manufacturing | 97 | 332322 | 137 |
| Couriers and Express Delivery Services | 97 | 492110 | 133 |
| Highway, Street, and Bridge Construction | 97 | 237310 | 132 |
| General Freight Trucking, Local | 96 | 484110 | 126 |
| Roofing Contractors | 96 | 238160 | 115 |
| Local Messengers and Local Delivery | 96 | 492210 | 109 |
| Drywall and Insulation Contractors | 96 | 238310 | 107 |
| Machine Shops | 96 | 332710 | 102 |
| Metal Stamping | 96 | 332116 | 101 |
| Poured Concrete Foundation and Structure Contractors | 96 | 238110 | 95 |
| All Other Specialty Trade Contractors | 95 | 238990 | 91 |
| Scheduled Passenger Air Transportation | 95 | 481111 | 90 |
| Masonry Contractors | 95 | 238140 | 82 |
| Other Concrete Product Manufacturing | 95 | 327390 | 80 |

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|------------------------------------------------------------------------------------------------|-------------------|--------------|--------------------------|
| Iron Foundries | 95 | 331511 | 75 |
| Water and Sewer Line and Related Structures Construction | 94 | 237110 | 71 |
| Postal Service | 94 | 491110 | 71 |
| Solid Waste Collection | 94 | 562111 | 71 |
| Site Preparation Contractors | 94 | 238910 | 70 |
| Commercial Bakeries | 94 | 311812 | 70 |
| All Other Motor Vehicle Parts Manufacturing | 94 | 336399 | 66 |
| Commercial Lithographic Printing | 93 | 323110 | 64 |
| All Other Miscellaneous Fabricated Metal Product Manufacturing | 93 | 332999 | 64 |
| Fluid Milk Manufacturing | 93 | 311511 | 63 |
| Recyclable Material Merchant Wholesalers | 93 | 423930 | 61 |
| Meat Processed from Carcasses | 93 | 311612 | 58 |
| Electroplating, Plating, Polishing, Anodizing, and Coloring | 93 | 332813 | 58 |
| Motor Vehicle Supplies and New Parts Merchant Wholesalers | 93 | 423120 | 58 |
| Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturers | 93 | 332812 | 57 |
| Animal (except Poultry) Slaughtering | 92 | 311611 | 56 |
| Metal Window and Door Manufacturing | 92 | 332321 | 56 |
| General Freight Trucking, Long-Distance, Less Than Truckload | 92 | 484122 | 56 |
| Refrigerated Warehousing and Storage | 92 | 493120 | 56 |
| Sawmills | 92 | 321113 | 54 |
| Iron and Steel Forging | 92 | 332111 | 54 |
| Iron and Steel Mills | 91 | 331111 | 53 |
| Iron and Steel Pipe and Tube Manufacturing from Purchased Steel | 91 | 331210 | 51 |
| Industrial Building Construction | 91 | 236210 | 49 |
| Automobile and Other Motor Vehicle Merchant Wholesalers | 91 | 423110 | 48 |
| Wood Container and Pallet Manufacturing | 90 | 321920 | 47 |
| Corrugated and Solid Fiber Box Manufacturing | 90 | 322211 | 47 |
| Farm Machinery and Equipment Manufacturing | 90 | 333111 | 47 |
| Structural Steel and Precast Concrete Contractors | 90 | 238120 | 46 |
| Other Nonhazardous Waste Treatment and Disposal | 90 | 562219 | 46 |
| Other Millwork (including Flooring) | 90 | 321918 | 44 |
| Poultry Processing | 90 | 311615 | 43 |

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|----------------------------------------|-------------------|--------------|--------------------------|
| All Other Rubber Product Manufacturing | 90 | 326299 | 42 |
| Ready-Mix Concrete Manufacturing | 90 | 327320 | 42 |

